## Workshop

## Incentives, Preferences, and Management in Developing and Developed Countries

Venue: Conference Room. Faculty of Economic Building 6th floor Date: Thursday April 9, 2015

## 9:30-9:55: Morning Coffee

9:55-10:00 Opening Remark by Yasuyuki Sawada

Session 1: Management Performance (Chaired by Yasuyuki Sawada)

10:00-11:00 Oriana Bandiera (London School of Economics) "Managing the Family Firm: Evidence from CEOs at Work" (joint with Andrea Prat and Raffaella Sadun)

11:00-11:50 Tsutomu Miyagawa (Gakusyuin University) Is Productivity Growth Correlated with Improvements in Management Quality? An empirical study using interview surveys in Korea and Japan (joint with Keun Lee, Kazuma Edamura, Young Gak Kim, Hosung Jung)

## Session 2: Incentives and Preferences (Chair Hideshi Itoh)

12:50-13:40 Albert Park (Hong Kong University of Science and Technology) Promotion Incentives in the Public Sector: Evidence from Chinese Schools (Joint with Naureen Karachiwalla)

\*\*\*\* 10 min. break

13:50-14:40 Yasuyuki Sawada (University of Tokyo) "Incentives and Social Preferences: Experimental Evidence from a Seemingly Inefficient Traditional Labor Contract" (joint with Jun Goto, Takeshi Aida, and Keitaro Aoyagi)

14:40-15:30 Hideo Owan (University of Tokyo) Monetary Incentives for Corporate Inventors: Intrinsic Motivation, Project Selection and Inventive Performance (joint with Sadao Nagaoka and Koichiro Onishi)

\*\*\*\* 30 min. Break

Session 3: Public service delivery (Chaired by Hideo Owan)

16:00-16:50 Andrew Griffen (University of Tokyo) "Election, Implementation, and Social Capital in School-Based Management: Evidence from a Randomized Field Experiment of COGES Project in Burkina Faso" (joint with Yasuyuki Sawada, Takeshi Aida, Eiji Kozuka, Haruko Noguchi, and Yasuyuki Todo)

16:50-17:50 Imran Rasul (University College London) "Management of Bureaucrats and Public Service Delivery: Evidence from the Nigerian Civil Service"

(joint with Daniel Rogger)